

Contributed to Maine Memory Network by Maine Historical Society (Coll. 2220, Box 1/1)

Date: 1900

Description: Letter to Burton Winslow from business associate

OF STRIKES, ACCIDENTS AND OTHER DELAYS UNAVOIDABLE OR BEYOND OUR CONTROL.

ALL AGREEMENTS SUBJECT TO THE NON-OCCURENCE ADDRESS ALL COMMUNICATIONS TO THE COMPANY CABLE ADDRESS "GREENE" PROVIDENCE. LONG DISTANCE TELEPHONE

## PROVIDENCE ENGINEERING WORKS.

Sole Builders of

RICE & SARGENT ENGINES IMPROVED GREENE ENGINES. Sucessors to PROVIDENCE STEAM ENGINE CO. also to RICE & SARGENT ENGINE CO. for U. S. A.

GENERAL MACHINERY.

South Main St., PROVIDENCE, R.I. Nov. 17 - 1900

## Dear Burt:

I notice your letter to this Co. and wonder if you know I am connected with them. I want to sell you everything you use in my line whether it be a stove or an engine, and I hope you will give me any points you can that will enable us to make the sale. I have mailed you papers showing what we have done in other sections of the country, these are some of the Mills we have sold engines to:

Pacific Mills, Lawrence

Conant Thread Co

Pawtucket

Washington "

Arnold Print Wks. No. Adams Abbeville Cotton Mills, Abbeville S.C.

Betton Mills

Betton S.C.

Victor Mfg.

Greers "

Hathaway Mills, New Bedford

Am. Textile Co. Prov.

Harvard & Bullough Central Falls R.I. Browne &Sharpe Prov. R.I. Rumford Falls Paper Co.

Portland St. R. Ry. Portland Me.

These are a few of our most recent sales.

This concern is the leading one in the Earthon States + its Enquies rank very high. you can judge of the preference they have when I tell gair on hon nearly 500.000,00 in orders now in am books, is quality more important? you down here to look at Engines, Can't you bring that about new home & shall be glad to see any of you. Sherman was here yesterday I he tills us ned is my papular at Callege which is another case of heredity I suppose.

This concern is the leading one in the Eastern States & its engines rank very high. You can judge of the preference they have when I tell you we have nearly \$500.000.00 in orders now on our books.

Will price determine the selection or is quality more important?

I wish your Co. would send you down here to look at engines. Can't you bring that about?

We are nicely settled here in our new home & shall be glad to see any of you. Sherman was here yesterday & he tells us Ned is very popular at College, which is another case of heredity, I suppose.

Hoping to hear from you soon I remain

Very Truly Yours JR Driscoll